

Date: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Telephone: \_\_\_\_\_

Fax: \_\_\_\_\_

E-mail address: \_\_\_\_\_

Postal Address: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

### OTHER INFORMATION

Subject property name and location or other reference  
 \_\_\_\_\_  
 \_\_\_\_\_

Geographical target area:  
 \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

No. of employees: \_\_\_\_\_

### SERVICE REQUIRED

- Letter/brochure mailing only
- Disk supply only **OR**
- Mailing & disk supply
- Mailing to be phased?  
 Yes  No
- Joint agent letterheads?  
 Yes  No
- Postage rate (if known)  
 \_\_\_\_\_

No. of occupiers required  
 \_\_\_\_\_

Budget guide:  
 \_\_\_\_\_

Require a telephone call to discuss?  
 Yes  No

### PLEASE INDICATE THE REQUIRED USER GROUPS:

- ALL OCCUPIERS  OFFICE ONLY  INDUSTRIAL/WAREHOUSE ONLY

**OR ALTERNATIVELY,** PLEASE SELECT FROM THE BUSINESS CATEGORIES BELOW:

#### PROFESSIONAL

- Accountants
- Architects
- Consulting Engineers
- Legal Services
- Quantity Surveyors

#### FINANCIAL

- Building Societies
- Commodity Dealers/Brokers
- Credit Companies
- Independent Financial Advisors
- Foreign Branch Banks
- Foreign Rep. Banks
- Holding Companies
- Insurance Brokers
- Insurance Companies
- Investment/Unit Trust
- Loss Adjusters
- Stockbrokers
- UK Banks
- Underwriters

#### MEDIA

- Advertising/Public Relations
- Broadcasting
- Film/Video/Recording
- Graphic Designers
- Publishers
- Telemarketing

#### IT

- Computer Hardware
- Computer Services
- Computer Software
- E-commerce
- Telecommunications

#### BUSINESS SERVICES

- Audio Visual
- Aviation Consultants
- Business Centre Operators
- Conference & Exhibition
- Disaster Recovery
- Environmental/Energy Consultants
- Market Research
- Management Consultants
- Patent Agents
- Photographic
- Private Training
- Recruitment
- Security Services
- Vending

#### CONSTRUCTION, PROPERTY & DEVELOPMENT

- Aggregates/Minerals
- Builders/Demolition
- Building Maintenance
- Civil Engineering
- Commercial Developers
- Double Glazing
- Facilities Management
- Interior Design
- Kitchen/Bathrooms
- Property Investment
- Property Management
- Residential Developers
- Roofing & Scaffolding
- Shopfitters

#### NON-PROFIT

- Associations, Institutes, Charities, Unions
- Colleges/Universities
- Embassies/Consulates
- Government/Quangos
- Housing Associations
- Local Authorities

#### INDUSTRIAL

- Aviation Products/Services
- Boat Builders
- Brewers/Distillers
- Caterers
- Clothing
- Defence
- Electrical
- Electronics
- Engineering
- Glass
- Food & Soft Drink
- Furniture
- Heating & Lighting
- Jewellery
- Leisure Products
- Manufacturers
- Office Equipment
- Oil/Chemical/Gas
- Plastics/Paint
- Printed Circuits
- Printers
- Security Systems
- Service
- Sports Equipment
- Tobacco
- Utilities
- Waste Disposal
- White Goods

#### MEDICAL

- Bio-tech
- Carers
- Day Centres/Nurseries
- Medical Equipment
- Medical Practitioners
- Pharmaceutical
- Research & Development

#### TRANSPORTATION, DISTRIBUTION, WAREHOUSING

- Archive/Self Storage
- Agricultural Products
- Airlines
- Builders/Plumbing Merchants
- Cold Storage & Refrigerated Transport
- Couriers
- Co's Distributing Own Goods
- E-tailers
- Freight Forwarders
- Importers/Exporters
- Logistics Consultants
- Mail order
- Paper & Packaging
- Plant & Machinery
- Public Transport
- Removals
- Retailers
- Road Hauliers
- Shipping
- Steel Stockholders
- Suppliers
- Timber
- Wholesalers

#### VEHICLE

- Car & Van Rental/Leasing
- Car Park Operators
- Motor Dealers
- Motor Service
- Manufacturing/Components

#### LEISURE

- Galleries/Theatres/Museums
- Health Clubs
- Hotel Groups
- Leisure Amenities
- Pub Management
- Restaurant and Coffee House Groups
- Ticket Agencies
- Tour Operators
- Travel Agents

#### TOP CO'S & SPECIALIST LISTINGS

- 600 Airport Related
- 300 Gov. and Quangos
- 300 Bio-Tech
- 300 Leisure
- 200 Bonded Warehouse Operators

- 500 Manufacturers
- 400 Brand Names
- 400 Medical (Private)
- 600 Call Centre
- 400 Open Storage
- 200 Cold Storage
- 100 Railway Related
- 200 Developers
- 700 Retailers

- Directors at Home
- 700 Science Park Occupiers
- 400 Disaster Recovery
- 400 Trade Counter
- 400 Eat / Drink / Sleep
- 500 USA Subsidiaries
- 400 Fastest Expanding
- 500 Warehouse Users
- FTSE 300